



## BUYER'S GUIDE

# FAX SERVERS and ADD-ONS That Work with MICROSOFT EXCHANGE SERVER

While the world is abuzz with e-everything, the survival and continued popularity of faxes is a sound reminder that this reliable technology still has a place in today's increasingly digital and virtual world. I suspect that as long as we continue to work with paper documents, the fax machine (with its conceptual and operational simplicity) will continue to find a place in both the home and the office.

The development of fax technologies hasn't stopped, as this month's Buyer's Guide shows. Alternatives abound to help you more effectively create and manage information distributed by fax. All the products this month provide fax capability to Microsoft Exchange Server.

Most of these products are stand-alone fax servers or Exchange Connector options that require the vendor's fax server and integrate with Exchange Server and Microsoft Outlook. These

products contain features that let you send email to fax machines, route faxes to your inbox, and receive faxes as email. Products supporting email-to-fax are becoming smarter and easier to use and contain features that recognize the file type of some attachments (e.g., Microsoft Word, Excel, and PowerPoint documents) and convert them to faxes. Some products support their own conversion engines and others support Microsoft's IPrint API, which lets a copy of the native application that

you install on the fax server format the document for faxing. Unified messaging products provide one inbox for email, fax, and voicemail messages.

—John Green

**[Editor's Note:** The Buyer's Guide is not a product review but a guide to products in a particular category. Vendors provide all product information. For a list of future Buyer's Guide topics or to learn how to include your product in an upcoming Buyer's Guide, go to <http://www.winntmag.com/sh/ntlab/index.cfm>. To view previous Buyer's Guides on the Web, go to <http://www.winntmag.com> and select The Lab from the QUICK NAV menu.]



## BUYER'S GUIDE

Contact Information	Product Name	Price	Description
AVT CommercePath Software 800-600-4329 <a href="http://www.commercepath.com">http://www.commercepath.com</a>	CommercePath 2.5	\$2995	Windows NT-based server that lets you fax from desktop, Microsoft BackOffice, and enterprise resource planning (ERP) applications
AVT RightFAX Software Group 520-320-7000 <a href="http://www.rightfax.com">http://www.rightfax.com</a>	RightFAX 6.0	\$1495	Server-based fax software that lets you send and receive faxes directly from the network workstation
Biscom • 978-250-1800 or 800-477-2472 <a href="http://www.biscom.com">http://www.biscom.com</a>	FAXCOM for Exchange Server	\$9999	Fully configured hardware and software solution that functions as a connector to your Exchange Server; works with Biscom's FAXCOM fax servers
Castelle • 800-289-7555 <a href="http://www.castelle.com">http://www.castelle.com</a>	Object-Fax 7.0	\$1500	High-performance fax server for Exchange Server that sends, receives, and manages faxes from Outlook
Copia • 800-689-8898 <a href="http://www.copia.com">http://www.copia.com</a>	FaxFacts Fax Server	\$550 per fax line	Automates outbound fax broadcasting and inbound fax routing under NT; includes load balancing, intelligent retries, Least Cost Routing (LCR), call logging, and status features
Datalink Srl sales@athosfax.com <a href="http://www.athosfax.com">http://www.athosfax.com</a>	Athosfax 2000	\$495	Multiuser, multiline software package for NT and Windows 9x systems that lets departments and enterprises handle inbound and outbound fax traffic securely, privately, and at a substantial cost reduction
DPD 888-879-4329 or 714-695-1000 <a href="http://www.dpd.com">http://www.dpd.com</a>	Gold-Fax for Windows NT	\$995 for 10 users	Scalable fax software for corporate networks and departmental servers; runs multiple threads, thereby freeing resources for other applications
Esker • 800-343-7070 <a href="http://www.esker.com">http://www.esker.com</a>	Alcom LanFax NT 6.0	\$695	Client/server-based network application that lets users send faxes directly from workstations on the network to any Group III fax machine in the world
	Faxgate for Windows NT 5.0	\$2495	Provides enterprise fax automation (e.g., sends, receives, routes, and archives high volumes of application-generated documents); integrates with multiple hosts, networks, Novell GroupWare or other messaging programs, and business applications
Fenestrae • 770-622-5445 <a href="http://www.fenestrae-usa.com">http://www.fenestrae-usa.com</a>	Faxination	Contact vendor	NT and Exchange Server-based messaging server that extends Outlook and Exchange Server client capabilities; lets you send and receive faxes the same way you email messages; no additional client software needed; Exchange Server's administrator tools perform the software administration
GFI FAX & VOICE 888-243-4329 <a href="http://www.gfifax.com">http://www.gfifax.com</a>	FAXmaker for Exchange 6.0	\$695 for 20 users	Native connector for Exchange Server sends and receives faxes from Outlook or the Exchange Server client
Interstar Technologies 514-766-1668 <a href="http://www.faxserver.com">http://www.faxserver.com</a>	LightningFAX 6.5	\$350	Can handle as many as 960 lines per server, 3 million fax messages, and unlimited users; faxes directly through Exchange Server
LANSource Technologies 416-535-3555	FAXport Virtual FAX Network (VFN)	Contact vendor	For enterprises or ISPs; for faxing over the Internet as revenue-generating vehicle for ISPs; provides significant cost



Contact Information	Product Name	Price	Description
<a href="http://www.lansource.com">http://www.lansource.com</a>			savings
Lipp & Grau Software GbR Info@lgfax.com <a href="http://www.lgfx.com">http://www.lgfx.com</a>	LG-Fax Exchange Gateway	\$1000	Sends and receives faxes; supports address book, routing, and billing; renders and faxes attachments
Lucent Technologies 800-444-5590 <a href="http://www.lucent.com">http://www.lucent.com</a>	Unified Messenger for Microsoft Exchange	Contact vendor	Provides one mailbox for voicemail, email, and fax messages; you can access messages from the PC or from the telephone
Omtool • 800-886-7845 <a href="http://www.omtool.com">http://www.omtool.com</a>	FaxSr. Express	\$795	New version of FaxSr. network fax server software; for small businesses, workgroups, and remote offices of large organizations
	Internet Fax Product Suite	\$2495	Links a company's entire faxing infrastructure (including fax machines, computer desktops, and BackOffice systems) to a server-based platform for central management, routing, and archiving
	FaxSr. 3.0	\$2495	Internet and intranet fax-server software; provides cost-effective, enterprisewide faxing across multiple platforms; includes new client and enhanced Exchange Server features
Optus Software • 732-271-9568 <a href="http://www.facsys.com">http://www.facsys.com</a>	FACSys Fax Messaging Gateway	\$995 per server, \$45 per client	Integrates workflow processes and tools across the enterprise
Orcatech Software 888-497-0600 <a href="http://www.faxexchange.com">http://www.faxexchange.com</a>	FaxExchange	\$3000	BackOffice-certified fax server for Exchange Server
SCH Technologies 513-579-0455 <a href="http://www.merkur.com">http://www.merkur.com</a>	Merkur	Contact vendor	Enterprise fax management system with a distributed server architecture; provides certified integration with applications such as Exchange Server and Outlook, SAP, Baan, PeopleSoft, and Lotus Notes
serVonic Telekommunikationslösungen GmbH servonic@servonic.de <a href="http://www.servonic.com">http://www.servonic.com</a>	ixiFAMILY	\$1160 plus value-added tax	Integrates with Exchange Server, Lotus Notes, Lotus Domino, and SAP R/3 applications; can integrate into any environment via SMTP Connector
SpectraFAX • 941-643-8700 <a href="http://www.spectrafax.com">http://www.spectrafax.com</a>	Fax Liaison	\$10,000 for 4 ports	Lets you send and receive faxes within Exchange Server and Outlook; provides universal ports and direct inbound routing, voicemail notification, fax-on-demand, fax broadcast, and unified messaging features
System Solutions helpdesk@syssol.com.au <a href="http://www.syssol.com.au">http://www.syssol.com.au</a>	MESSAGEmanager	\$4027	Native NT add-on tool for Exchange Server; enables enterprisewide faxing from Exchange Server and Outlook clients
Trio Information Systems 800-880-4400 <a href="http://www.trio.com">http://www.trio.com</a>	Trio Community Fax Server	\$1500	Faxes email messages and attachments using address templates and custom forms; Direct Inward Dialing (DID) support for inbound routing; manages user setup and cover sheets through the Microsoft Exchange Administrator; supports multiple Exchange Server sites (30-day trial through June

2000}